

Dear Sirs/Madame,

[TemaSistemi S.p.A.](#) offers to young engineers of Eastern Europe the opportunity to be trained in an Italian company with which to start, in partnership, an entrepreneurial activity in their country of origin, in the field of fire safety. This is precisely the meaning of GO BACK: returning home with a job as a dowry, facilitated by an Italian company to work with.

Since 1990, Tema Sistemi engineers and manufactures fire protection systems.

For its quarter century, Tema Sistemi wants to focus on international projects. It is a generous and far-sighted choice: support young talents also means investing the wealth of knowledge and potential competitive organization itself: a dowry for the future.

Tema Sistemi relies on his experience to try the entrepreneurship of the future.

To selected candidates will be offered a training plan for six months, of which 4 ½ months at Tema Sistemi and the remaining part in companies that are part of the circuit Sicurnet, will be joined a company tutor who will:

- instructing on production processes and business services;
- planning, organizing and controlling the activities and achievements.

Tema Sistemi activities will be targeted primarily to support and assist people strongly motivated to carry out a business activity that supports the development of Tema Sistemi in target markets of Eastern Europe, through forms of partnership that will be evaluated in a personalized way.

At the end of the project, as specified below, the candidate will make a project work, which will be the basis for starting the future activities in partnership with Tema Sistemi. In short, a real and concrete opportunity to work, returning to your own country.

The ideal candidate will have the following characteristics:

- engineering degree
- fluency in written and spoken English or Italian
- have a project of business creation in the field of fire safety in their country of origin
- strong communication and interpersonal skills
- strong ability to work in team and in international environments

- problem-solving skills
- goal oriented work
- stress resistance
- leadership skills and team management and motivation
- skills of planning / organization and control of activities
- strong motivation to focus on themselves and perform entrepreneurial activity
- predisposition to sale and create networks between companies to develop mutually beneficial business
- basic understanding of the functioning and applications of fire protection systems
- ability to analyze the supply and demand of the target market.

Project work

The internship will end with a project work in which the candidate will have to define his own business idea development of fire protection systems to offer to potential customers of his Country of origin, becoming representative on behalf of Tema Sistemi, in partnership with other companies to identify.

The project work will be supported at every stage by Tema Sistemi, which will provide inputs needed to conduct such activities.

The project work will need to dial the following parts

- Business idea
- Objectives
- Proponents (to be involved in the project)
- supply and demand analysis
- SWOT Analysis
- Positioning
- Target
- Marketing mix

All details will be provided during the internship.

In order to attend this project, the candidate must join www.erasmus-entrepreneurs.eu website.

For any information, please contact Anna Delli Noci, media@temagroup.eu
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Best regards,

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